

About Us: MSI is a non-profit company that provides support services to entrepreneurs and small and medium-sized enterprises (SMEs) in the stainless steel and related metals sector. We are looking for a dynamic Business Development Officer to join our team and help grow sustainable SMEs within the sector.

Responsibilities:

- Develop and implement strategies to identify and support potential entrepreneurs and SMEs.
- Provide coaching, mentoring, and training services to entrepreneurs and SMEs to develop their business skills and knowledge.
- Facilitate access to funding and market networks for SMEs.
- Conduct research and development to ensure sector compliance and conformance.
- Deliver all MSI Business Enterprise Development processes.
- Collaborate with industry role players to support the incubator, SMEs, and entrepreneurs.
- Report progress of all SMEs on a bi-monthly, monthly, quarterly, and annual basis.
- Continuously strive to achieve the key performance indicators of the incubator.

Requirements:

- Diploma / Degree / Equivalent in business management / Administration / Commerce / Entrepreneurship / Incubation
- 3-5 years relevant work experience in business development, entrepreneurship, or SME development
- Excellent customer relations and communication skills
- Experience in mentoring, coaching, monitoring, and evaluation of the SME development process
- Proficiency in Microsoft Office and basic computer literacy
- Valid driver's license

Location: Middelburg, Mpumalanga

Salary Range: R250,000 to R300,000 per annum (depending on experience)

If you're a self-starter with a passion for entrepreneurship and SME development, we'd love to hear from you. To apply, please submit your CV, certificates, and motivation letter to hr@mpstainless.co.za with the subject line "Business Development Officer Application".

Please note that only shortlisted candidates will be contacted, and if you have not heard from us within three weeks of submitting your application, please consider it unsuccessful.

We look forward to hearing from you!

**CLOSING DATE OF APPLICATIONS IS
12 MAY 2023 @ 1PM (13H00)**

Disclaimer: In accordance with the Protection of Personal Information Act (POPIA), all personal information provided in this application will be used solely for recruitment purposes and will not be shared with any third parties without your consent. By submitting your application, you agree to the processing of your personal information for recruitment purposes only.